

Reasons Your Business or Family May Need a Valuation

		Conclusion of Value Report	Calculation of Value Report	Range of Value Report
		Highly detailed Covers most transactions Usually the most expensive	Lighter touch that typically focuses on buy/sell transactions	Summary of range of value for owners and investors Usually the least expensive
M&A				
1	Potential M & A transactions on the buy or sell side of the transaction	X	X	X
2	The purchase price allocation related to an acquisition	X		
3	Establishing a value for the execution of a buy/sell agreement	X	X	X
Business Matters & Growth				
4	Satisfying the requirements of the SBA for a business acquisition loan	X		
5	Supporting issues arising out of shareholder disputes or corporate disputes	X	X	X
6	Supporting the enterprise value related to stock compensation plans, such as 409A valuations	X		
7	Succession planning	X	X	
Gift & Estate				
8	Supporting issues arising out of matrimonial matters or divorce	X	X	X
9	Estate, gift and income tax transactions and regulatory compliance	X		

There are a variety of reasons why you, as a business owner, may need a professional valuation. The time and effort you have dedicated to the business over the years has often grown into your most significant asset. Whether you are considering purchasing another business, selling your business, transferring your equity, or expanding your business and need to satisfy SBA requirements a professional valuation is necessary. Please schedule a consultation with us to determine if a professional valuation is right for you and what kind of valuation is required given your situation.